T.C. Enerji ve Tabii Kaynaklar Bakanlığı, Dış İlişkiler ve Avrupa Birliği Genel Müdürlüğü'nden alınan yazıda, Dışişleri Bakanlığı'ndan ulaşan bir yazıya atıfla, Libya Özelleştirme ve Yatırım Kurulunun (PIB) desteğiyle, "International Research Networks" (IRN) adlı İngiliz şirketi tarafından 9-11 Mayıs 2017 tarihleri arasında İstanbul Pera Palace Hotel Jumeirah'da "2017 Libya Yatırım Zirvesi" konulu konferansın düzenleneceği bildirilmektedir.

Yazının devamında, 2012 yılından bu yana Londra, Roma ve İstanbul'da Libya'ya ilişkin çeşitli etkinlikler düzenleyen IRN'nin Libya kamu kurumları ile yabancı iş çevrelerini bir araya getirdiği belirtilerek, bu yılki konferansta enerji, ulaşım, haberleşme ve sağlık sektörlerinde yatırım ve iş olanaklarının ele alınmasının öngörüldüğü ve bahse konu konferansa Libya, İngiltere ve Fransa'dan konuşmacıların katılacakları belirtilmektedir.

Öte yandan yazıda devamla, Misurata Başkonsolosumuz Sinan YEŞİLDAĞ'ın görüştüğü PIB Başkanı Louai BENSASI'nin konferansın özellikle enerji ve müteahhitlik alanında yatırım ve iş imkânlarının değerlendirileceği bir platform olacağı, Türk özel sektöründen ve Libya kamu kurumlarından çok sayıda temsilcinin iştirak edeceği ifade edilmektedir.

# Libya's PIB to announce new investment opportunities at LIS 2017!

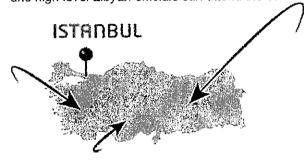
Louai Bensasi, the Chairman of the Libya Privatization and Investment Board shares some exclusive insights on what to expect at the Libya Investment Summit 2017!

1. You recently requested that the dates for the Libya Investment Summit be moved to 9-11 May 2017. Could you please explain the reasoning behind this?

The reason for the change of date is to ensure that the highest and most appropriate delegation from Libya is able to attend the summit, as the April dates had presented certain challenges. Shifting the event to May allows for a very successful event for all involved.

### 2. Why was Istanbul chosen as the venue for the event?

Istanbul is a convenient and accessible meeting point for international investors, and moreover, it is less challenging for Libyans to obtain a Turkish visa. This ensures that as many interested investors and high level Libyan officials can attend the summit without issue.



3. The Libya Investment Summit has many excellent speakers presenting at the event. However, many attendees are keen to meet the NOC; will Libya's NOC be at LIS 2017?

We have received verbal confirmation of the NOC being present at LIS 2017, and are currently awaiting their confirmation as to which NOC leaders and experts will be represented. Day 2 of the summit has an entire stream focussed exclusively on oil and gas opportunities within Libya

4. The chairman of GECOL will be present at the event. What sorts of partnership opportunities are available with GECOL?

**GECOL** will be outlining partnership opportunities to assist in reducing the 2000 MW shortage Libya presently faces. In addition, **GECOL** will be outlining their plans to fast track 1000 MW of extra capacity in the coming 9 months and how international companies can be involved.



### 5. What sort of new business opportunities will you be unveiling at the event?

We anticipate 20-30 specific new investment opportunities to be unveiled at the summit across multiple sectors.

20-30 SPECIFIC NEW INVESTMENT OPPORTUNITIES— AT THE SUMMIT—



# LIBYA INVESTMENT **SUMMIT 2017**

Endorsed by:



Privatization & Investment board

9-11 MAY 2017

PERA PALACE HOTEL JUMEIRAH ISTANBUL, TURKEY



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### **ABOUT**

With its highly strategic position on the shores of the Mediterranean, significant natural resources, and its enterprising and educated workforce, Libya is a country which offers a wealth of opportunities, which cannot be ignored, in spite of any temporary geopolitical circumstances.

The Libya Investment Summit will address numerous opportunities within Libya. The conference will be a platform where all the prospects for investment will be presented as well as trade, and the transfer of skills and knowledge across all promising sectors in need of development in Libya, with a focus on construction, infrastructure and energy industry.

Delegates will be able to gain a first-hand insight into the present status for conducting business on the ground, live investment opportunities, have dialogues and discussions with key stakeholders and learn how to engage in successful business and investment strategies in Libya.

Taking place at the Pera Palace in Istanbul, 9-11 May 2017, the Libya Investment 2017 Summit essentially will be the place to be for Companies actively developing business in Libya, or simply considering their options and wishing to gain a stronger understanding of the present operating landscape within the country.



### **OBJECTIVES**



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# WE WILL DISCUSS

Opportunities and challenges in Libyan market

Strengths and threats of the Libyan economy

Building and construction in Libya

Renewable energy prospects

Financial and banking services developments in Libya

ONE STREAM DEDICATED TO LIBYA'S UPSTREAM AND DOWNSTREAM PROMISING INDUSTRY

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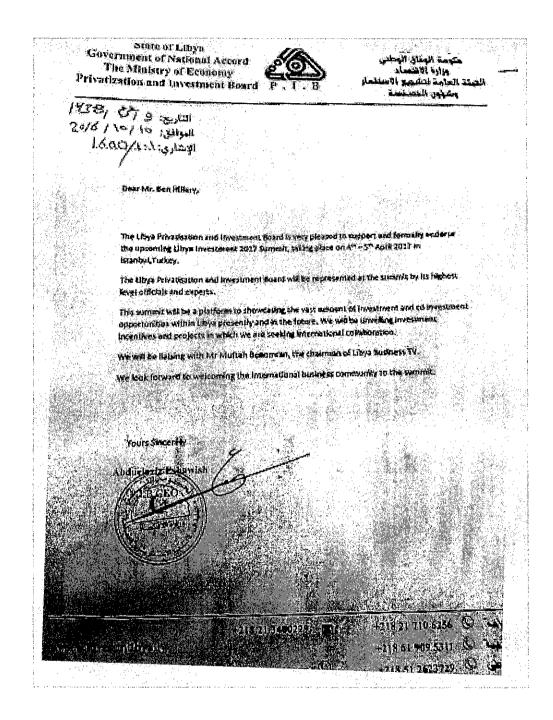


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### LIBYA PRIVATIZATION AND INVESTMENT BOARD



AGREEMENT SIGNED BETWEEN LOUAI BENSASI, MANAGING DIRECTOR, PRIVATIZATION AND INVESTMENT BOARD OF LIBYA, BEN HILLARY, CHAIRMAN, IRN AND MOFTAH BENOMRAN, CEO, LIBYA BUSINESS TV, IN LONDON, SEPTEMBER 2016







### PREVIOUS SPEAKERS

#### FROM THE INFRASTRUCTURE SECTOR

- M. Ali Hassan Al-Sharif, Minister of Housing and Utilities, Government Of Libya
- Khalil Al-Eroudi, Chairman, General Electric Company of Libya GECOL
- Adel Abu Batayna, Chairman, Great Man-Made River Project
- M. Meelad Matouk, Head of Libyan Airports Authority, Ministry of Transportation
- M. Mutamad Al-Sanusi, Chairman of the Board of Directors, General Company of Water and Sanitation, Libya
- Mustafa Bandagh, Chairman, General Company for Water Desalination, Libya
- Ahmed Al-Shaeby, Deputy Chairman of Projects and Planning, General Electric Company of Libya GECOL
- Mahmoud Abu Rziza, Head of the Local Council, City of Benghazi
- Sadat Al-Badri, Head of the Local Council, City of Tripoli
- Ismail Chkluon, Head of the Local Council, City of Misurata
- M. Nasser Meftah Al-Khifaifi, Member of the Board, General Company of Water and Sanitation, Libya
- Fawzi Biltamor, Undersecretary for Land, Maritime and Air Transportation, Ministry of Transportation
- Saad Akkub, Undersecretary, Ministry of Health
- Mohammed Binras Ali, Undersecretary, Ministry of Communications
- Mohamed Faiz El Abbar, Chairman, Housing Infrastructure Board (HIB) Libya
- Dr. Khairy Agha, Chairman, Renewable Energy Authority of Libya (REAOL)
- Naser Amer Naser General Manager of Mega Projects, General Electric Company of Libya (GECOL)
- Taher Siala, CEO Infrastructure Investment Fund, The Libyan Investment Authority (LIA)
- Nouri Sadiq Mohammed, Airports Projects Manager, Transportation Project Board Libya
- Mayhoub Rafa Al Mayboub, Manager, Urban Planning Authority Libya
- Salah Mokhtar, CEO & Acting Chairman, Libyana Mobile Phone Company
- Abdulla Milady, Manager, Railroad Project Execution and Management Board, Libya
- Fakhri Al Atrash, Deputy Minister of Economy, Government of Libya

#### FROM THE OIL & GAS SECTOR

- Mustafa Sanalla, Chairman, NOC Libya
- Daniel Kawczynski, MP Member of Parliament, Chairman, All Party Parliamentary, Group for Libya
- Mohamed El-Harari, Head of Cooperation and Business Development, NOC Libya
- Mohamed S. Ellob, Head of Downstream Development Committee, NOC Libya
- Mohamed Ben Shitwan, Chairman, AGOCO, NOC Libya
- Fathi M. Madi, Manager of Investment and Management Committee Department, NOC Libya
- Massud Khmaj Arifi, Chairman, Ras Lanuf Oil&Gas Processing Company, NOC Libya
- Khalifa Yousef Amru, Senior Technical Advisor, NOC Libya
- Dr. Jamal Hawisa, Board Advisor and Chairman, Gas Development Committee, NOC Libya
- Abdulrahman Sherlala, Member of Pipeline Network Development Committee, NOC Libya
- Bashir Garea, Exploration Manager, NOC Libya
- Nidal B. Khalef, Reservoir Engineering, Coordinator, NOC Libya
- Mohamed Jamal Elddin, Chairman, Nafusah Oil Operations, NOC Libya
- Khalifa Daw Musa, General Manager of Geosciences and Reservoir Engineering, Mellitah Oil & Gas, NOC Libya
- Najme Karim, Head of Studies & Developing Oil Laws Committee, Ministry of Oil & Gas, Libya
- Hanan Al Sherif, Libyan Anti-Corruption Commission, Government of Libya
- Al Sheref Al Wafi, Deputy Chairman, Commission of Economy and Trade, Industry and Domestic investment

AND MANY MORE...

### **SPEAKERS**

### LIBYAN SPEAKERS



LIBYAN PRIVATISATION & INVESTMENT BOARD Loual Bensasi Managing Director



LIBYAN EMBASSY IN TURKEY H.E. Abdul Al Razak Moktar Ambassador



GENERAL ELECTRIC COMPANY OF LIBYA (GECOL) Ali Mohammed Sassi CEO



SME LIBYA ENTERPRISE DEVELOPMENT AGENCY Dr. Abdalnasr Abouzkeh Chairman



AL INMA FUND (NATIONAL SOCIAL FUND OF LIBYA) Magdi Mohamed Ben Ahmeida Chairman



OYIA COMPANY FOR DEVELOPMENT AND TOURISM INVESTMENT, LIBYA Wesam Eledrisi General Manager



REAL STATE INVESTMENT BANK LIBYA Khaled Zarrugh Chairman



**LIBYA HERALD** Sami Zaptia Managing Editor



NOC LIBYA Eng. Mustafa Sanalla Chairman of the Board



LPTIC - LIBYA POST, TELECOMMUNICATION & INFORMATION HOLDING COMPANY Dr. Faisel Gergab Chairman of the board



LIBYA AFRICA INVESTMENT PORTFOLIO (LAIP) Ahmed Kashadah Managing Director and Member of the Board



ORGANIZATION FOR THE DEVELOPMENT OF ADMINISTRATIVE CENTERS (ODAC) Dr Abdul Hadli Al Sherif Chairman



ORGANIZATION FOR THE DEVELOPMENT OF ADMINISTRATIVE CENTERS (ODAC) Yousef Ebshier CEO



ORGANIZATION FOR THE DEVELOPMENT OF ADMINISTRATIVE CENTERS (ODAC) Eng. Ismail Eljero Head of Projects Management



LIBYAN LOCAL INVESTMENT & DEVELOPMENT FUND (LLIDF)
Badr Othman
CEO

## **SPEAKERS**

### INTERNATIONAL SPEAKERS



FOREIGN AND COMMONWEALTH
OFFICE
Peter Millett
British Ambassador to Libya



RURAL CONCEPTS GROUP/ LIBYA BUSINESS TV Muftah Benomran (CEO



MIDDLE EAST ASSOCIATION Peter Meyer Chairman and CEO



STRATÉGIES ET POLITIQUES ENERGÉTIQUES (SPE) Francis Perrin President/ Chairman



AMERICAN CHAMBER OF COMMERCE – LIBYA Debbie Hirst Director



CRYSTOL ENERGY Carole Nakhle Director



RURAL CONCEPTS GROUP Roger Tempest Chairman

### PANEL DISCUSSION MEMBERS



LIBYAN PRIVATISATION & INVESTMENT BOARD Mohmed Muftah Noah Head of South Region



LIBYAN PRIVATISATION & INVESTMENT BOARD Hesham Al Zawai Head of the Investment



LIBYAN PRIVATISATION & INVESTMENT BOARD Abdu Nasser Abdu Alhamid Najm Head East Region



LIBYAN PRIVATISATION & INVESTMENT BOARD Mohmed Mohmed Indarh Head of Central Region



LIBYAN PRIVATISATION & INVESTMENT BOARD Rashad Abdalwh International Business Manager

### DAY 1 - TUESDAY 9TH MAY 2017

08.00 Registration and Coffee

08.50 Official Opening of the Summit by IRN

09.00 Opening Comments from the Chairman

#### 09.10 Presentation: Libyan Privatisation and Investment Board; Role and Objectives

- · Preparing the investment environment; Creating a suitable, comfortable and low risk environment
- · Attracting foreign organisations to operate and invest in Libya:
  - Planned new projects
  - Development of existing ones
  - Promotion of joint ventures between local and foreign organisations
  - Transfer of ownership of public companies to the private sector
- · Issuing operating licenses to international firms: process and requirements

#### 09.30 Presentation: Evaluating opportunities and challenges in the Libyan market

- · Why invest in Libya? Why now?
- · Sectors of the Libyan market offering higher ROI
- · What are the main barriers/obstacles and how can Government and industry overcome them?
- Fiscal and risk minimising incentives offered and available to attract investors into various sectors of the economy of the country
- The mid and long term perspectives of Libya's industrial sector

#### 10.10 Morning Networking Break

During the networking break, there will be an area dedicated to pre-arranged 15 minute meetings. Attendees wishing to arrange meetings with other attending companies, colleagues or speakers can book these online.

BUSINESS via



11.10 Panel Discussion: Assessing existing projects in Libya: Ongoing examples and case studies of international business operating successfully in Libya throughout the period since the revolution

#### 11.50 Presentation: Reconstruction of a new Libya

- Assessing past projects and current activity status
- · Partnership opportunities
- · Key changes in the Libyan market and structure overview
- Resuming operations on projects damaged during conflict

#### 12.30 Lunch Break

#### 13.30 Presentations & Panel Discussion: Foreign Investment in Libya

- · Partnering with the Libya Investment Authority (LIA) for protection of Investment
- How to secure licenses & approvals required for projects
- · Contractual frameworks and guarantees for foreign investors
- · Anti-corruption legislation; means and procedures to stabilise your activities and investments

#### 14.10 Panel Discussion: Banking services and payment infrastructures in Libya

- · Assessing the legal framework for brining assets and capital in and out of the country
- An overview of the Governmental, local and international financial institutions operating in Libya
- Commodity trade finance in Libya

### 14.50 Afternoon Networking Break

#### 15.20 Presentation: Joint venture opportunities: regulatory and legal framework

- · Analysing the new economic development policies in Libya
- · Libya investment Law: Foreign investors guide
- What is the benefit of partnerships with local entities
- · Assessing the tax system and ensuring compliance

#### 16.00 Presentation & Panel Discussion: The potential of Libya in the coming decade

- · Assessing likely areas for growth in the Libyan economy
- What are the strategies for the development of country's economy?
- Diversification beyond a hydrocarbon economy

16.40 Networking Reception

17.30 Gala Dinner

### DAY 2 - WEDNESDAY 10TH MAY 2017

08.00	Registration and Coffee	
09.00	Opening Comments from the Chairman INFRASTRUCTURE & RECONSTRUCTION PROJECTS	Opening Comments from the Chairman OIL & GAS
09.10	Presentation: Assessing key projects for reconstruction and redevelopment of Libya  Current major infrastructure and construction projects in Libya  Examining key opportunities in power, water, transportation and housing projects  Understanding the key parties and stakeholders when engaging in reconstruction projects  Financing mechanisms	Keynote Speech from the National Oil Company of Libya
09.40	Presentation: Libyan in country construction resources and capability – what can you source locally and what should be imported?  • Status of LISCO and Libyan Cement Company  • Assessing human resource potential on the ground; accessing Libya's workforce  • Opportunities for cooperation with local companies  • Local content incentives	<ul> <li>Presentation &amp; Panel Discussion: Investing on Libya's new hydrocarbon plays</li> <li>Current fiscal regime and foreign investment on petroleum activities</li> <li>Government take percentage and schemes</li> <li>Working with the NOC to achieve maximum level cooperation leading to successful operations in current and new projects</li> <li>Identifying projects that need investment now and the near future</li> <li>How can the NOC ensure maximum security for ongoing and future projects?</li> </ul>
10.20	Morning Networking Break BUSINESS via MATCHING MATCHING MATCHING MATCHING MATCHING MATCHING During the networking break, there will be an area dedicated to pre-arranged 15 minute meetings. Attendees wishing to arrange meetings with other attending companies, colleagues or speakers can book these online.	Morning Networking Break  BUSINESS  MATCHING  During the networking break, there will be an area dedicated to pre-arranged 15 minute meetings. Attendees wishing to arrange meetings with other attending companies, colleagues or speakers can book these online.
10.50	Presentation & Panel Discussion: Update from GECOL (General electricity co. of Libya); projects and partnership opportunities  • Libya's plans to increase installed electrical generation capacity to 20 gigawatts by 2020, s&upply the domestic market and the potential to export power to Europe  • Update from REAOL - Assessing the current status and future perspective of Libya's Renewable & Hydro-Power	Presentations & Panel Discussion: Assessing most prolific development projects on existing fields in Libya  Regional geology and petroleum system overview, onshore and offshore Libya  Assessing proven petroleum systems  Exploration success and the impact of recent conflicts on Libya's main oil and gas fields  Assessing increased needs for advanced technology

Industry

in the country's power sector

· Specific opportunities for investment and partnerships

# DAY 2 - WEDNESDAY 10TH MAY 2017

### Repairs needed to the Tripoli - Benghazi highway and other road projects 14.10 14.50 Afternoon Networking Break Presentation: Assessing social infrastructure needs and 15.30 financing within Healthcare Hospital and healthcare infrastructure: opportunities for collaboration with international providers Labour requirements Long term strategies for further improvement of Libya's Presentation: Libyan telecommunications, mobile 16.10 and internet - call for international partnerships and provision of services An overview of Libya's mobile and fixed network operators Rolling out of high speed internet; planned tenders Pinpointing areas of damaged infrastructure and requirments for international expertise 16.40 Closing Comments from the Chairman

Presentation and Panel Discussion: Exploring

opportunities within the transportation sector

Reconstruction and redevelopment of Tripoli

Update from the Railroads project board

International (TIA) and other damaged airports

Reopening of the oil ports; reconstruction requirements

12.00

13.30

16.50

Thank you from IRN

Lunch Break

#### Lunch Break

Presentation: Examining the exploration potential of offshore Libya

- Assessing the exploration outlook for key regions of offshore Libya
- Reviewing new offshore projects: \$2 billion mega drilling project of Melitah
- Exploration potentials of the deepwater Sirte basin

#### Presentation: Libya's downstream industry

- Refineries capacity and current status of the activities
- Improving facilities and the need for modernising existing technology
- Trends and threats for the downstream industry; Investment opportunities
- Securing downstream securities

### Afternoon Networking Break

Presentations and Panel Discussion: Financial security of investment: a guide on how to protect your investment in Libya

- Discussing case studies of different successful and unsuccessful examples to find the elements that will maximise security investment in Libya
- How can the NOC encourage better investment protection by using other international examples
- Current policies in place to maximise investment security- how effective are they?
- Does the current fiscal system justify increased risks in physical security?
- Libya's attractiveness from an IOC perspective
- Developing excellent relations with the NOC through partnership models

Closing Comments from the Chairman
Thank you from IRN

# DAY 3 - THURSDAY 11TH MAY 2017 WORKSHOP

08.30 Registration and Coffee

### 09.00 SECURITY WORKSHOP

- Examining the current and emerging security challenges that the Libya faces
- Installation and critical infrastructure security
- · Overview of recent incidents in Libya
- Identifying regional differences and how this affects security planning
- Formulating and implementing an effective crisis and disaster management plan
- Offshore safety; securing production
- Insecurity, terrorism and religious fundamentalism
- Maritime Crime and Security in the Libya; Trends, tactics and staying ahead of the evolving threat
- How to cooperate with regional authorities and player to minimise the associated security risk

12.00 Lunch Break

### 13.00 DIRECT INVESTMENT: PROMOTING FOREIGN DIRECT INVESTMENTS IN LIBYA

- Promoting foreign direct investment and guarantees for foreign investors
- What are the incentives for technology and service providers? Incentives that enable foreign investors to easily get involved in the regional industry
- Opportunities for transferring expertise
- Improving transparency and objectivity during Oil & Gas and reconstruction activities to maximize benefits for investors
- Maximizing returns on investment through close cooperation with key stakeholders

16.00 End of Workshop

### NETWORKING THROUGH OUR MATCHING APP

Pre-schedule 15 minute meetings with other attendees to meet during the dedicated breaks on Day 1 and Day 2.

Business matching will be done through an easy-to-use technology platform: Jublia combined with a personalised service to help maximise your networking opportunities.

We know that making business connections is one of the reasons why Libya Investment Summit is the go-to event for doing business in Iran. This process will be made easier thanks to this new — and complimentary — service we are introducing.



# YOU WILL BENEFIT GREATLY FROM BUSINESS MATCHING IF YOU WANT TO NETWORK AND:

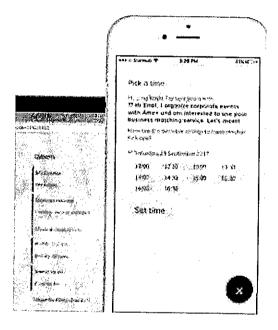
- Forge lucrative partnerships and collaborations for business
- Find potential clients to buy your services and products
- · Benchmark providers for a specific project
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- Rank other participants in accordance to their relevance to you
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Since 2012, IRN has developed strong relationships with the oil, gas infrastructure and construction sectors in Libya. Through hosting various successful Forums, in Istanbul, London and Rome IRN brought together the international community and the Libya governmental authorities, all eager to collaborate on development and optimisation projects within these sectors and underline Libya's potential.

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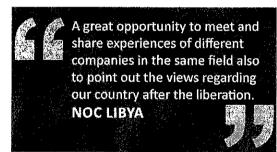
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# IRN AND LIBYA



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A good conference with a really interesting collection of attendees!

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### LIBYA INVESTMENT **SUMMIT 2017**

9-11 MAY 2017 PERA PALACE HOTEL JUMEIRAH, ISTANBUL, TURKEY

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  Upon signing this sales contract the customer commits to make payment in full. If the customer wishes to make a cancellation before payment has been made, the customer is still obliged to make payment in full, and will in turn receive a credit note of the equivalent price which will be applicable for 18 months for any IRN event, summit, conference or workshore.

  IRN will make every reasonable effort to adhere to the conference paged by IRN any withholding tax or any other taxes are to be borne by the customer.

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  Force majeure. Under no circumstances shall IRN have any liability for any act, loss, damage, expense, mistake, omission or event which is outside its reasonable control.

  Severability. If any term is held to be invalid or unenforceable then that shall not prevent the remainder of this agreement from remaining valid.

  Governing law. This agreement shall be governed by the courts of England.

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Beste Coşkuner [bestecoskuner@tim.org.tr]

Gönderme Tarihi:

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Bilgi: Konu: Melek Arı; Mehmet Akif Korkmaz

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20/4/2017 tarih ve 2017/348-1223 sayılı elektronik imzalı yazımız ve eki Genel Sekreterlikleri resmi kayıtlarına işlenmek üzere e-posta olarak ekte gönderilmektedir.

Saygılarımızla,

Beste COŞKUNER Pazara Giris Subesi





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